

Invest in Remarkable Rwanda

*Be part of something
special*



Rwanda at a glance



Population size

12M



Exchange rate

~RWF 847/USD - (2018)



Official languages

Kinyarwanda,
French, English, Swahili



GDP per capita

USD 734 - (2017)



Literacy/Employment

70.5% literacy rate

83.3% employment rate



GDP (6 yr growth)

USD 8.1bn (7.3%) - 2016



Currency

Rwanda Francs (RWF)



Ratings

B+, “stable” - Fitch 2017

B, “stable” - S&P 2016



Rwanda is ...



... safe and stable

*5th safest country globally ; 4th least corrupt in Africa
+7% sustained GDP growth and lowest debt ratio in region*



... welcoming to
investors & tourists

*Enabling investment environment with 6hr to register business
& array of attractive investment incentives with open visa
policy*

3rd MICE ranking in Africa and doubled park visits in 5 years



... home to a young,
empowered workforce

*Young, motivated workforce with 70% of pop'n under 30
Growing bilingualism and education levels (~47,000 grad./yr)
Pioneer in gender equality, with a ranking of 4th globally*



... a ready platform
for business

2nd easiest place to do Business In Africa



... a gateway to the
EA region & beyond

*Positioned to serve East African proximity market of 150m
Strong African hub potential, with competitive airline reach*



Enabling business environment for foreign investment



0%

Preferential corporate income tax for international companies planning to set up regional headquarters in Rwanda

Minimum required investment of USD 10 Million.



15%

Preferential corporate income tax for:

- Strategic economic sectors i.e. energy, transport, affordable housing, ICT and financial services.
- Businesses that export more than 50% of annual turnover of goods and services



7 year tax holiday

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- Seven-Year corporate income tax holiday for large projects in strategic sectors i.e energy, exports, tourism, health, manufacturing and ICT
 - Minimum required investment of USD 50 Million.

Other Fiscal and Non-fiscal incentives

Other fiscal incentives

- Accelerated depreciation of 50% in the first year of asset use for key priority sectors i.e. tourism, energy, construction, manufacturing, agro-processing, transport etc.
- Exemption of capital gains tax on sale or transfer of shares.
- Repatriation of capital and assets.
- Fast tracking of VAT refunds
- Customs duty exemption for special economic zone users

Non-fiscal incentives

- Quick business and investment online registration
- Assistance with tax-related services and exemptions
- Assistance to access utilities (water & electricity)
- Assistance with obtaining visas and work permits
- One stop center that provides notary services
- Provision of Aftercare services to fast track project implementation



Kigali Special Economic Zone (KSEZ) lays a platform for businesses to flourish ...



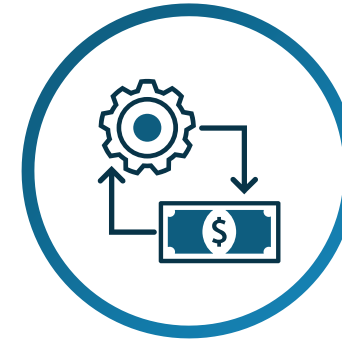
Infrastructure - Kigali's Special Economic Zones



Expedited and serviced land



- Phase I - 98 ha
- Phase II - 178 ha
- Owned by GoR
- Roads, water, elec., sewerage, fibre



Incentives and subsidies



- Subsidized plot rate
- 30% down payment
- 2 year grace period with 10% int. (PII = 1 year with 15% int.)



EPZ¹ status (export >80% outside EAC)

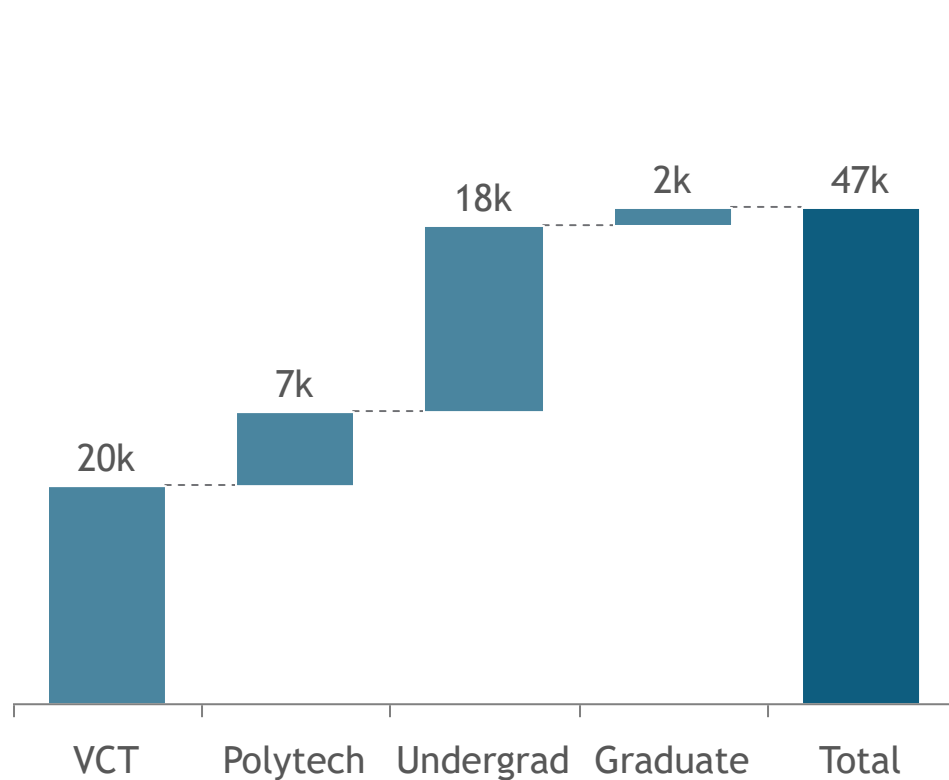


- 0% corp. income tax
- No import duty on inputs & equipment
- Free trade conditions
- Min. govt. processes

1. Export Processing Zone



Identifying talent: Readily available skills base of ~47,000 graduating students per year



Breakdown of total

- ICT: ~2,500
- Sciences: ~1,200
- Engineering: ~2,600
- Business & Law: ~2,200
- Agri: ~2,700
- Health: ~7,700
- Education: ~7,400
- Arts: ~1,200
- Social sciences: ~19,400

Top tier universities
have established
branches in Rwanda



Note: VCT = vocational training (up to three 3 years); Graduate includes advanced degrees, masters, PhD
Source: Rwanda Ministry of Education; UN



Rwanda has achieved remarkable progress and development in **leisure tourism** ...

2016 achievement

1,200,000

total visitor arrivals

88,200

park visits

9,900

hotel rooms

167

flights per week

6 yr growth

~80%

increase

~95%

increase

~110%

increase

~95%

increase

New tourist sites developed/to be developed since 2016

Already up and running ...

2016 Amakoro Songa Lodge

2016 Five Volcanos

2017 Wilderness Bisate Lodge

2017 Singita Kwitonda Lodge Groundbreaking

Coming soon ...

2017 Gihaya Island, Rusizi District resort hotel

2018 One and Only Nyungwe House refurbishment

2018 One and Only Gorilla Nest Lodge and Golf Resort



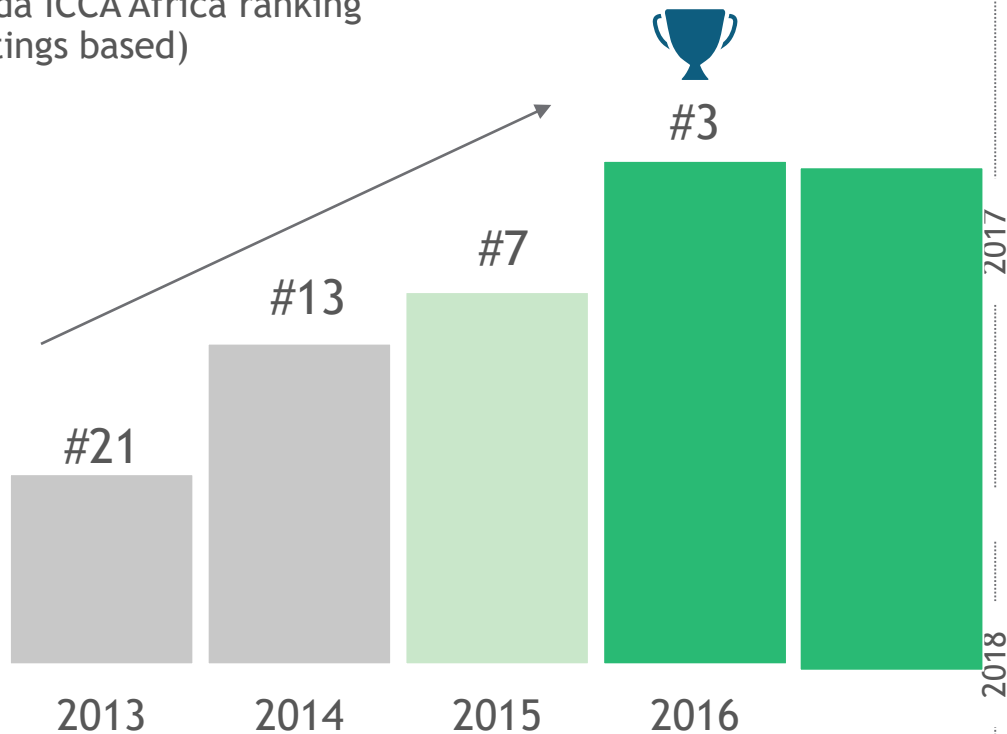
Rwanda has differentiated its MICE offerings, rapidly becoming a top MICE destination in Africa

Exemplary events

Gaining traction as a MICE destination ...

... with many important global events hosted

Rwanda ICCA Africa ranking (meetings based)



-  Forum for Agriculture Research in Africa
-  The Global Africa Investment Summit
-  Meeting of the Partners to the Montreal Protocol
-  Africa Carbon Forum
-  Africa Hotel Investment Forum
-  The World Academy of Sciences
-  African Union Summit
-  Transform Africa Summit

Source: International Congress and Convention Association report 2016



... realized through a **supportive, attractive & exciting** product offering

Global visa free regime...



Global visa free regime kicked off in January 2018 - Visa on arrival for all

...supportive ecosystem...



Network of international standard hotels and increasing flight network

...exciting sights & activities



Activities range from natural (e.g. gorilla visits) to man-made (e.g. cycling)

... across a wide range of investment opportunities in Rwanda's economic sectors



Rwanda offers a wide range of **investment opportunities** in strategic economic sectors...



Opportunities to develop high end **4-5 star hotels, eco lodges, resorts & golf courses...**

along the Kivu Belt and the twin Lakes in the North



Kigali Innovation City- 62 ha of land in the KSEZ with world class ICT infra & accessible talent.

Opportunities for real estate, innovation financing, world class training & tech companies



Potential Market of **\$275 million** in the local and regional markets

Opportunity to invest in **specialised BPO services** in key sectors e.g. Telecoms, Finance, Tourism & Gov't



Railway-Dar es Salaam Isaka - Kigali with an estimated investment value of \$1.2Billion

Expressway-NBIA to Kigali with an estimated investment value of \$155M



Several strong
global and
regional brands
have already
invested in
Rwanda ...

VISA



Radisson

iSON



airtel

Carnegie Mellon University



ENGEN



Marriott

access >>>



kate spade
NEW YORK



kt



AIMS



Get started today



For more information, please contact RDB at

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