



The Great Lakes Private Sector Investment Conference (PSIC) *Kinshasa, DRC 24-25 February 2016*

IOB Regional Projects Overview Presentation

Kinshasa , 24 February 2016

UNDP Regional Service Centre for Africa





I. Regional IOB Projects: *Overview*

25 selected projects by sectors



Agriculture (7)



Energy (3)



Finance (2)



ICT (1)



Infrastructure (8)



Mining (2)



Tourism (2)



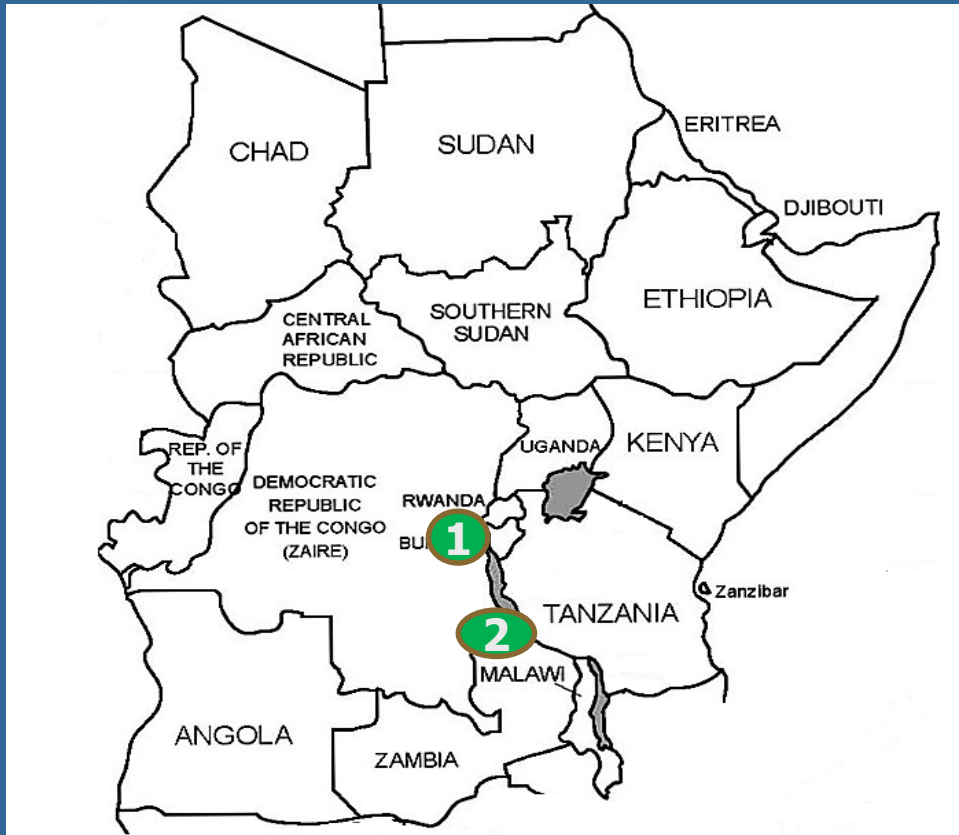
II. Criteria for Project Selection

- Projects selected based on:
 - Public-private collaboration opportunities
 - Involvement of multiple countries (i.e. including at least two countries)
 - Extent to which they illustrate existing, emerging economic opportunities in the region
 - Demonstrate “regional impact” in one country (through supporting development in neighbouring countries)
- Consultative process involved selecting projects based on a scoring matrix incorporating ideas from TSC
 - Each project received score on a 1-5 scale based **on PS Attractiveness/ Viability, Development Impact, Readiness**



IV. The Illustrative Projects

Agriculture



1. Transfrontier Market Development [Rwanda, DRC, Burundi]

- **Investment Opportunity:** CPLEG Border posts markets construction and management of logistics infrastructure; provision of finance facilities to aid women traders
- **Cost of Project:** US\$21 million
- **Funding Available:** TBD
- **Funding Gap:** Seeking funding for Transboundary Markets on the borders of DRC/Rwanda /Burundi

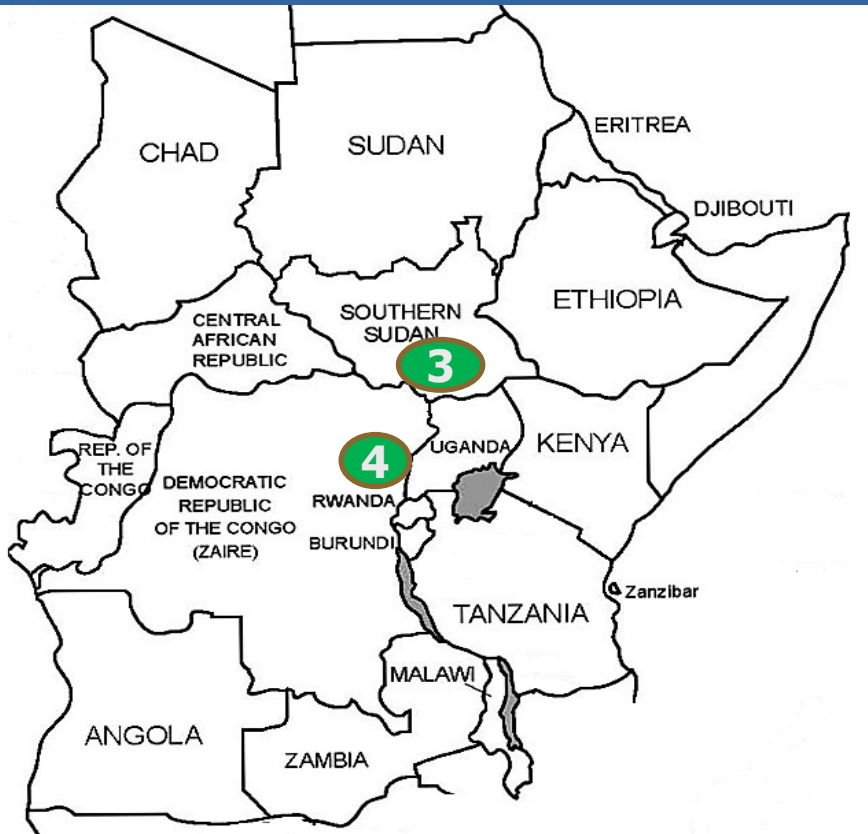
2. Southern Agricultural Growth Corridor Of Tanzania (SAGCOT) [Tanzania (border Zambia, DRC)]

- **Investment Opportunity:** Farming and agribusiness land concessions; supply of inputs and ICT technology; processing and packaging of products; storage facilities; energy infrastructure provision; logistics services and transportation; office and residential construction; finance.
- **Cost of Project:** US\$2.1bn of private investment; US\$1.3bn in public grants and loans
- **Funding Available:** Annual USD 15 million of funding to be provided by the Government of Tanzania, Development Partners and fees paid by its partners.
- **Funding Gap:** To be determined per project



IV. The Illustrative Projects

Agriculture



3. Rehabilitation of the Nzara Agro Industrial Complex [South Sudan, DRC, CAR]

- **Investment Opportunity:** Farming concessions, management of processing facilities; logistics and transport provision; energy; storage facilities; input provision; packaging, trade services and finance.
- **Cost of Project:** TBD (note: Initial investment today would be valued at roughly US\$60 million)
- **Funding Available:** TBD
- **Funding Gap:** TBD

4. Regional Great Lakes Integrated Agricultural Development Program [DRC, Burundi]

- **Investment Opportunity:** Management of processing facilities; logistics & transport provision; energy; storage facilities; inputs (seeds and fertilizer) provision; irrigation technology provision; packaging, trade services & finance.
- **Cost of Project:** US\$225 million overall.
- **Funding Available:** World Bank funding for \$120 m in approval process (DRC)
- **Funding Gap:** To be determined per Project



IV. The Illustrative Projects

Agriculture



5. CEPGL – Regional Maize Value Chain [DRC, Rwanda, Burundi]

- **Investment Opportunity:** Inputs provision; establishment and management of processing facilities; logistics and transport provision; energy; storage facilities; input provision; packaging, trade services and finance.
- **Cost of Project:** US\$ 20 million
- **Funding Available:** TBD
- **Funding Gap:** TBD

6. ABSA-Submiller Grain And Seed Project [DRC, Rwanda, Burundi, Uganda, Tanzania, Zambia]

- **Investment Opportunity:** Inputs provision; agro dealer development; establishment & management of processing facilities; logistics and transport provision; energy; storage facilities; input provision; packaging, trade services and micro-finance.
- **Cost of Project:** The cost of the project was approximately US \$1.1 million. Funding requirements will be for year 2 and year 3 – similar to the current cost of the project, if the same hectareage is planted.
- **Funding Available:** Bank funding was US \$454,000
- **Funding Gap:** TBD



IV. The Illustrative Projects

Agriculture



7. **Rwanda Bonded Warehouse Facilities** [DRC, Rwanda]
- **Investment Opportunity:** Establishment and management of storage facilities; logistics and transport provision; energy; trade services and finance.
 - **Cost of Project:** TBD by tender
 - **Funding Available:** TBD by tender
 - **Funding Gap:** TBD by tender



IV. The Illustrative Projects

Energy



8. Ruzizi III Hydropower Project 147 Mw [Rwanda, DRC, Burundi]

- **Investment Opportunity**
Design; engineering and independent power production concession
- **Cost of Project:** Approx. US\$640 million
- **Funding Available:**
Sponsors equity, DFI's concessional credits and grants, Commercial Lenders, Government funding
- **Funding Gap:** None
- **Spinoff Opportunities:**
Local Services and contracting



IV. The Illustrative Projects

Energy



9. Lake Kive Methane Gas Project [Rwanda And DRC]

- **Investment Opportunity:** Design, engineering and independent power production concession
- **Cost of Project:** US\$900 million
- **Funding Available:** Roughly \$140 million has already been invested over past 5 years.
- **Funding Gap:** US\$760 m



IV. The Illustrative Projects

Energy



10. Rehabilitation Of Ruzizi I And II Transmission Lines

[Rwanda, DRC, Burundi]

- **Investment Opportunity:** Engineering, management and maintenance concession/ contract
- **Cost of Project:** **estimated:** US\$150 million
- **Funding Available:** World Bank and others.
- **Funding Gap:** TBD



IV. The Illustrative Projects

Finance



11. ICGLR Great Lakes Region Micro-finance Institution

[DRC, Burundi]

- **Investment Opportunity:** Provision of equity capital, management services, private equity and/ or credit line provision
- **Cost of Project:** Estimated: US\$ 4 million
- **Funding Available:** TBD
- **Funding Gap:** TBD



IV. The Illustrative Projects

Finance



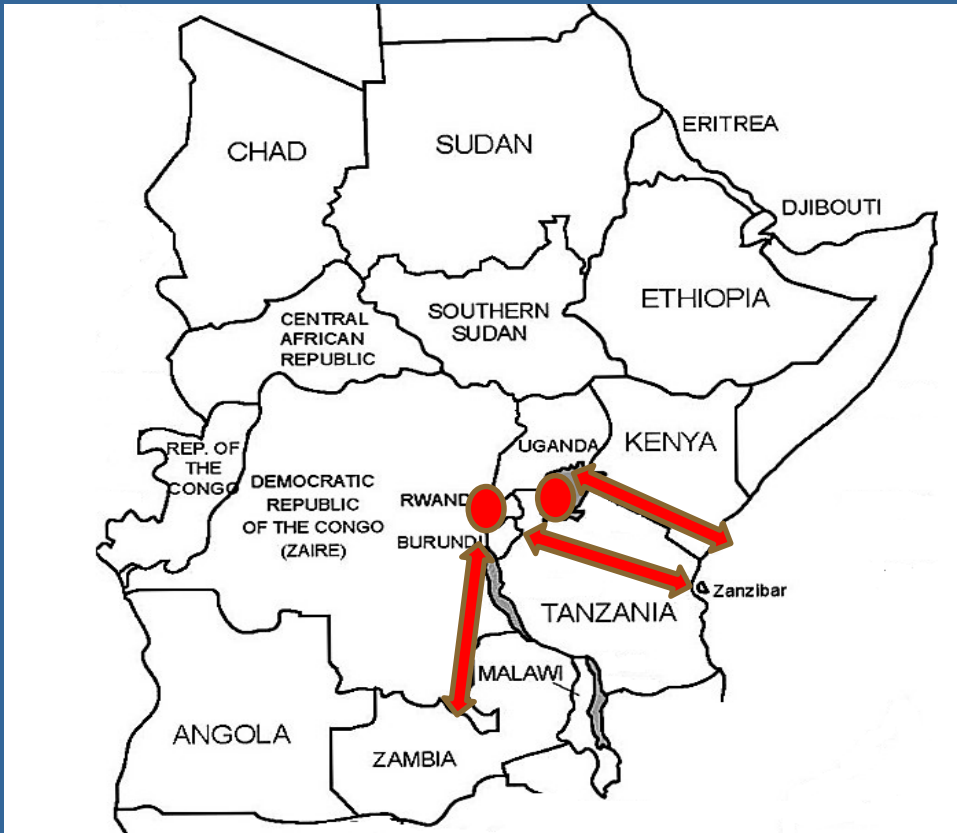
12. CEPGL Development Bank Of The Great Lakes States (BDEGL) [DRC, Burundi, Rwanda]

- **Investment Opportunity:** Provision of equity capital, management services, private equity and/or SME 1 credit line (CL) provision
- **Cost of Project:** Estimated: US\$ 40 million for CL
- **Funding Available:** US\$10 million
- **Funding Gap:** US\$30 million



IV. The Illustrative Projects

ICT



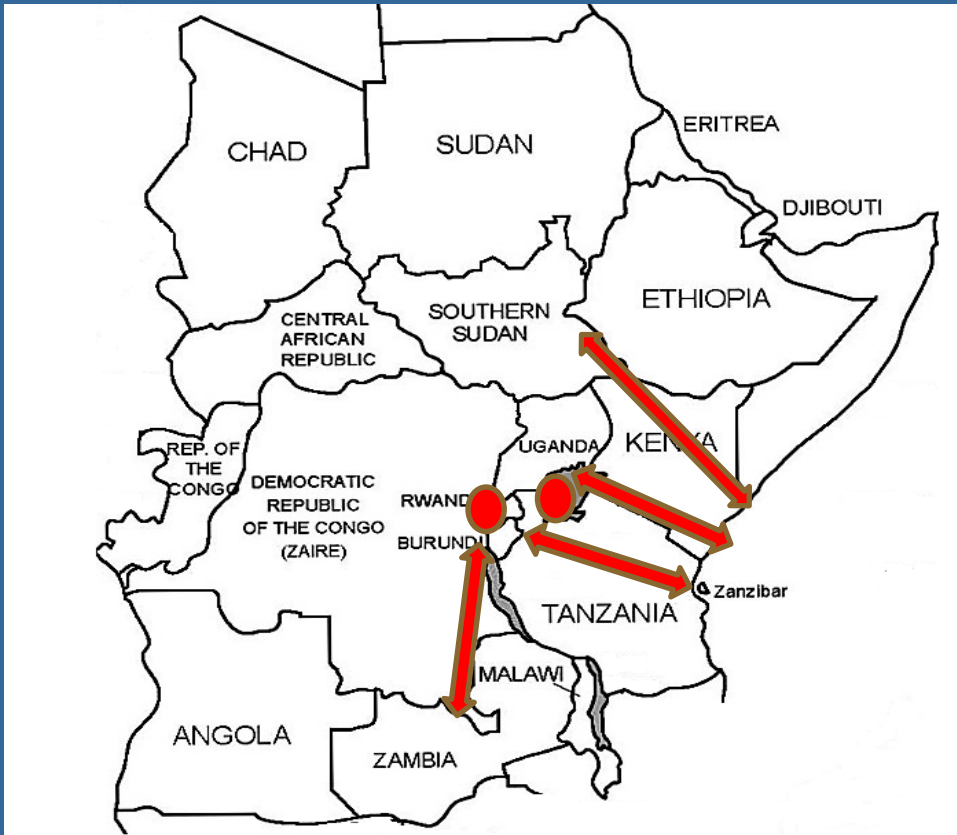
13. World Bank Central Africa Backbone (Cab5) Project [DRC (linking to Rwanda, Uganda, Burundi, Tanzania and Zambia)]

- **Investment Opportunity:** Engineering and system design and management; networking equipment supply and services; data management and storage services/ infrastructure; training provision
- **Cost of Project:** US\$ 92.1 million (Investment + Technical Assistance)
- **Funding Available:** IDA Allocation US\$ 92.1 million
- **Funding Gap:** IDA Funding for infrastructure only = \$62 million
Private sector funding estimated = \$23 million
Total infrastructure cost = \$85 million



IV. The Illustrative Projects

Infrastructure



14. Trade Mark East Africa Northern Corridor Roadside Station Project [Kenya, Uganda, Rwanda, Burundi, and DRC]

- **Investment Opportunity:** Storage facility development, Office building development, Other infrastructure, Management services, Logistics
- **Cost of Project:** Cost of Project: \$20 – 30 billion for 38 projects
- **Funding Available:** To be determined per Project
- **Funding Gap:** To be determined per Project



IV. The Illustrative Projects

Infrastructure



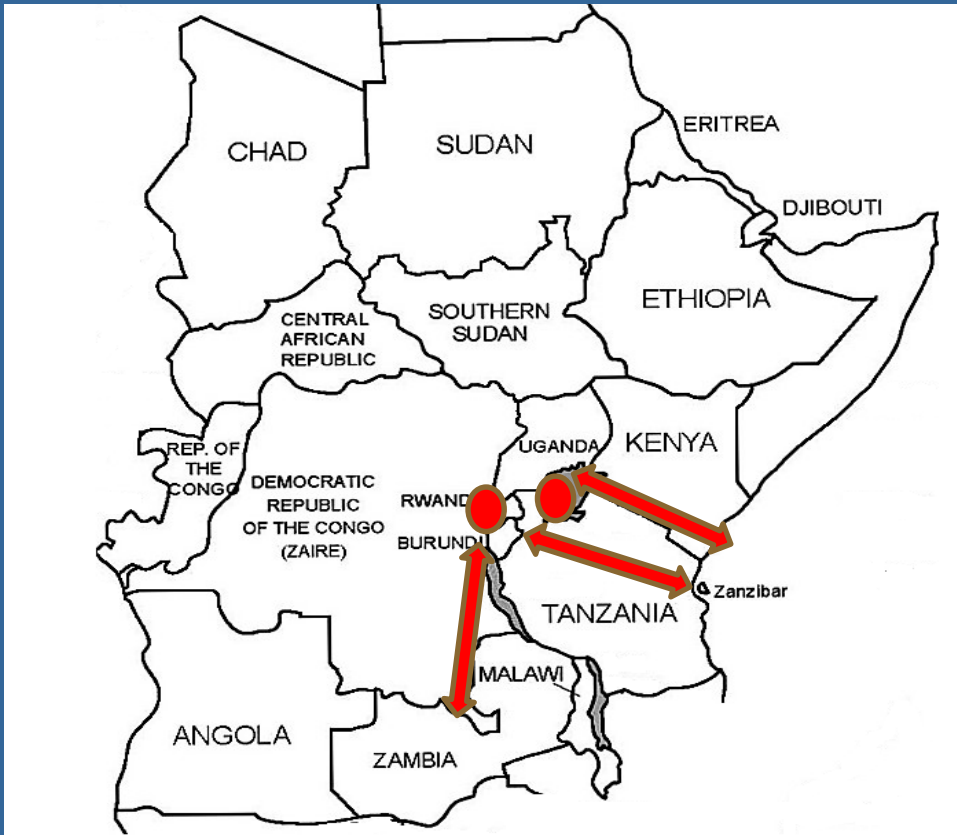
15. Lobito Corridor [Angola / DRC / Zambia]

- **Investment Opportunity:** Engineering; Construction; Storage facilities, Management, Transport Equipment
- **Cost of Project:** USS600 million
- **Funding Available:** TBD
- **Funding Gap:** TBD



IV. The Illustrative Projects

Infrastructure



16. Southern Corridor Project

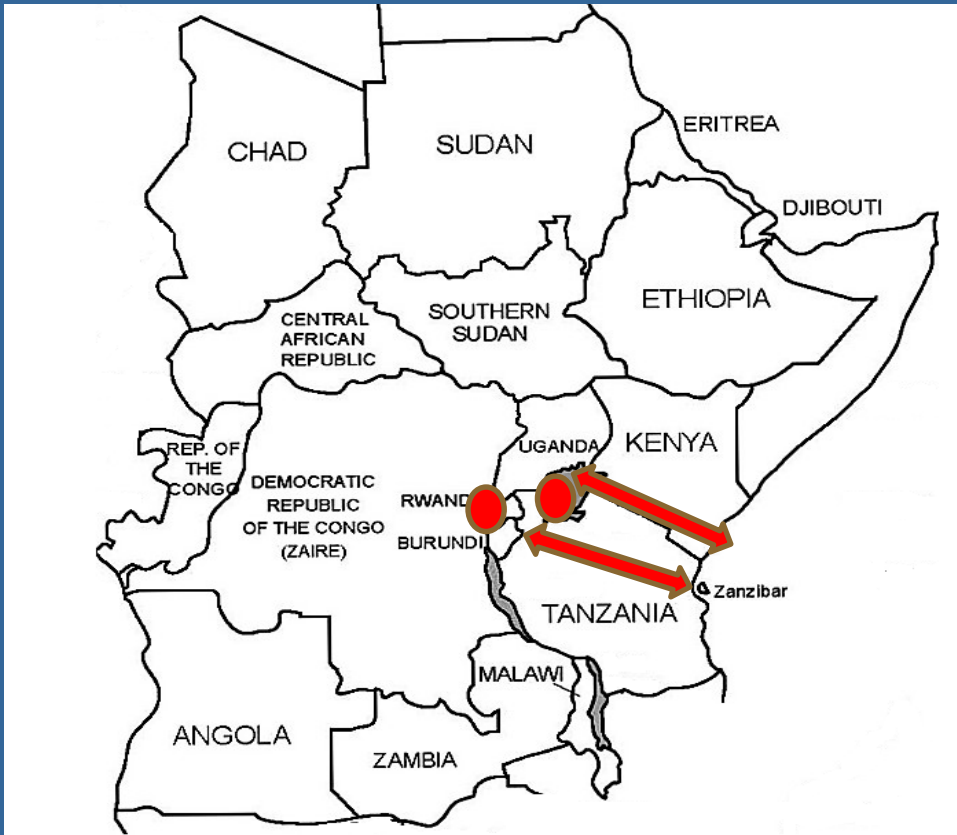
[Zambia, Tanzania, Burundi, Rwanda, DRC, Uganda]

- **Investment Opportunity:** Engineering, Construction, management, transport equipment
- **Cost of Project:** US\$ 3.5 billion
- **Funding Available:** TBD
- **Funding Gap:** TBD



IV. The Illustrative Projects

Infrastructure



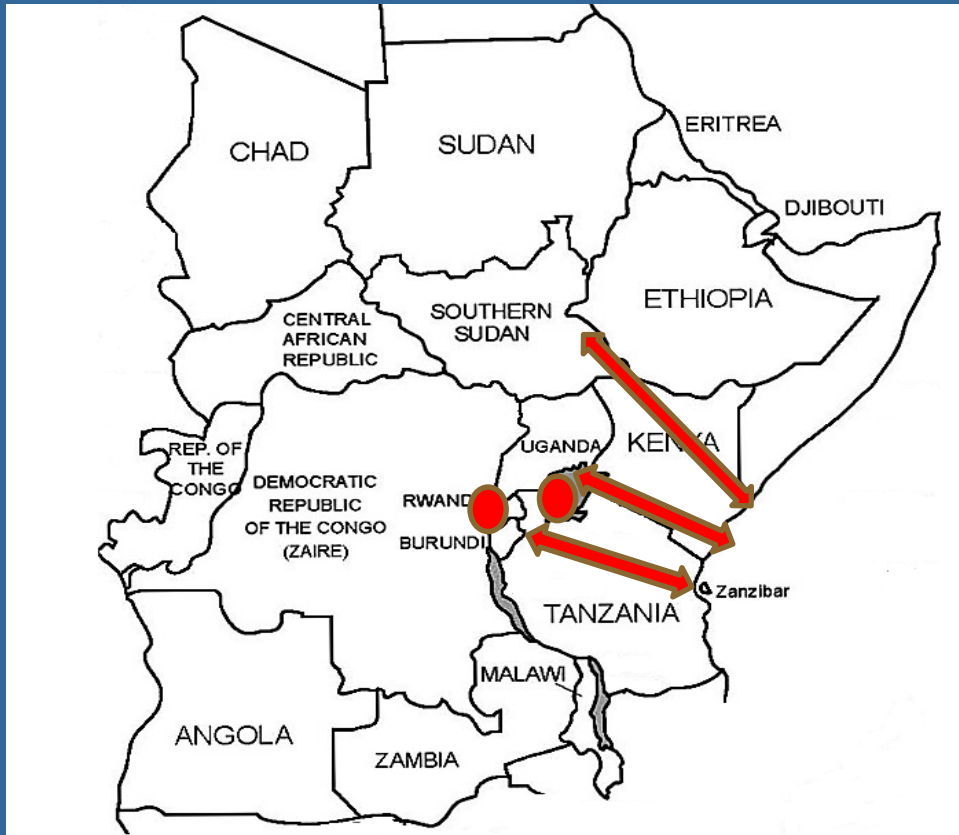
17. CEPGL One Stop Border Posts [Burundi, Rwanda, DRC]

- **Investment Opportunity:** Border post Management, Storage Facilities, Construction
- **Cost of Project:** Will vary per Project. 1st project cost \$45m
- **Funding Available:** AfDB has funded construction of first two projects
- **Funding Gap:** TBD per project



IV. The Illustrative Projects

Infrastructure



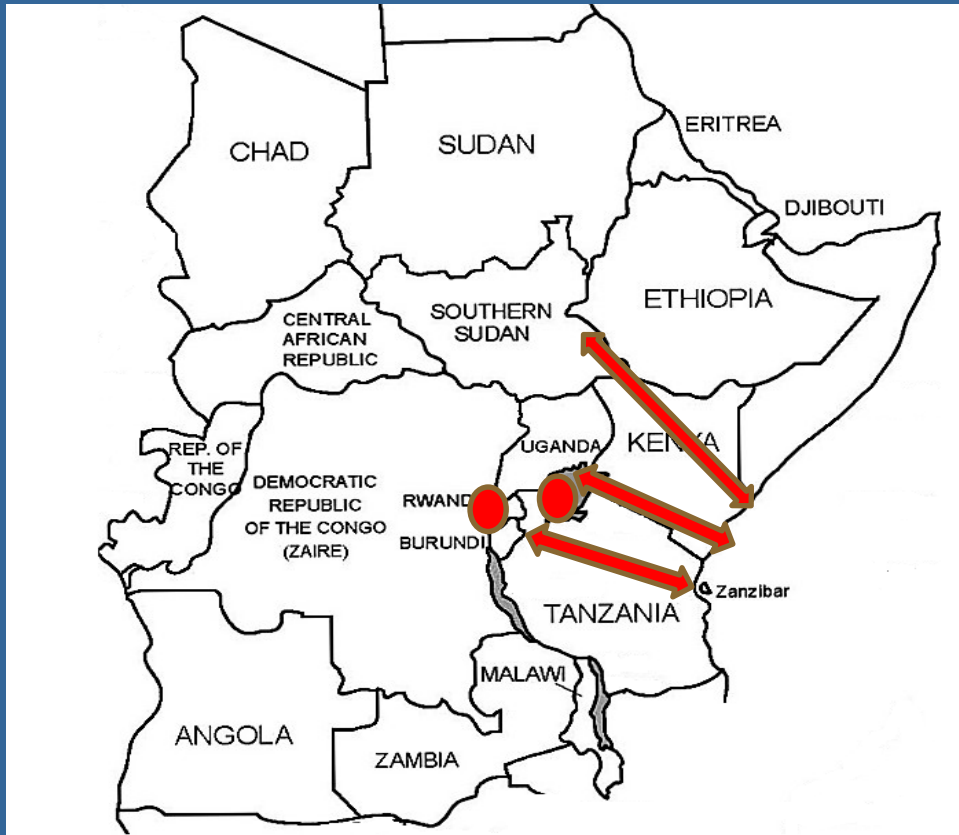
18. LAMU Port - Southern Sudan – Ethiopia Transport Corridor (LAPSSET) [Kenya, South Sudan, Ethiopia and Uganda]

- **Investment Opportunity:** Engineering, construction, storage, logistics, rail and road
- **Cost of Project:** US\$24 billion (i.e. US\$ 484 million has already been awarded to China Communication Construction & Co to build the first 3 Berths)
- **Funding Available:** The Kenyan government has allocated 2% of national GDP annually to support the project. The World Bank and African Development Bank are also supporting components.
- **Funding Gap:** Government prioritizes private sector through infrastructure bonds and equity participation



IV. The Illustrative Projects

Infrastructure



19. Kisumu Seaport And Other Lake Victoria Ports [Kenya, Uganda, Tanzania]

- **Investment Opportunity:** Port Management, Engineering, Storage, Logistics
- **Cost of Project: Estimated** US\$150 million
- **Funding Available:** Kenya government has begun this project
- **Funding Gap:** TBD



IV. The Illustrative Projects

Infrastructure



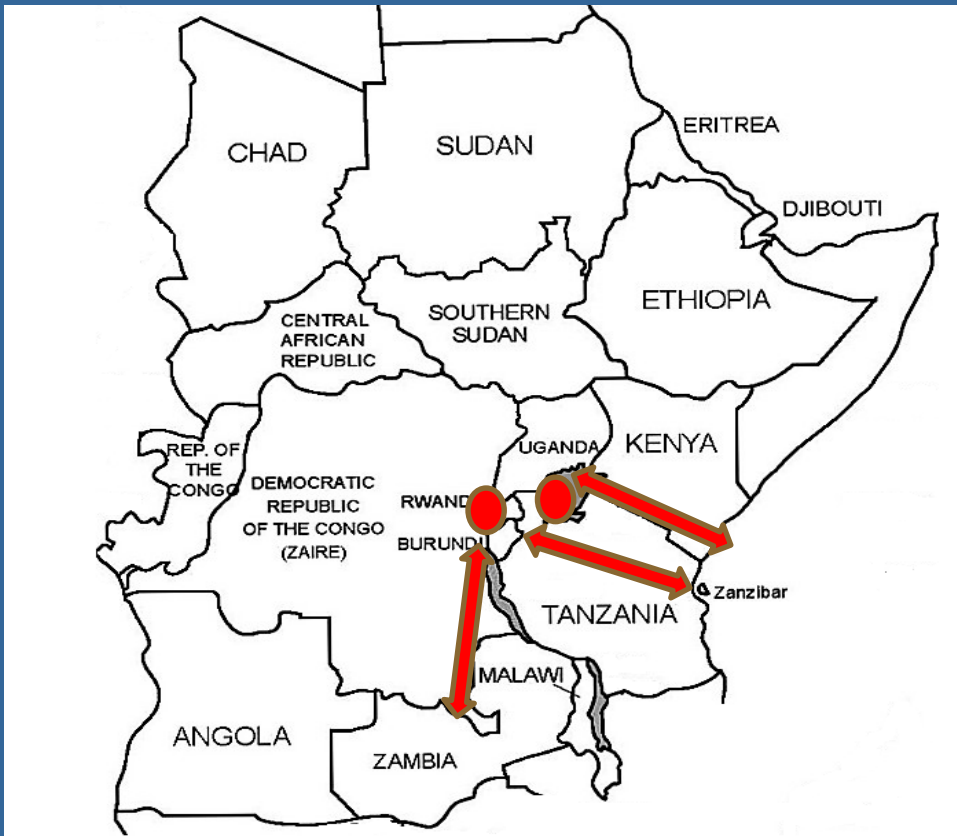
20. Brazzaville, Congo – Kinshasa, DRC Road-rail-bridge Project [DRC, Republic of Congo]

- **Investment Opportunity:** Engineering, Rail System Management, Construction
- **Cost of Project:** US\$1.65 billion
- **Funding Available:** TBD
- **Funding Gap:** TBD



IV. The Illustrative Projects

Infrastructure



21. Central Multimodal Transport Corridor [Tanzania, Uganda, Rwanda, Burundi, and DRC]

- **Investment Opportunity:** Engineering, construction, storage facility development, logistics, road development, rail, port
- **Cost of Project:** TBD
- **Funding Available:** Private sector, Donor, Development Institutions and Government
- **Funding Gap:** Depends on Project (see below)



IV. The Illustrative Projects

Mining



22. Uganda Oil Refinery [Uganda to service region]

- **Investment Opportunity:** Engineering, oil refinery systems management, construction and procurement services
- **Cost of Project:** US\$2.5 billion
- **Funding Available:** TBD
- **Funding Gap:** Unknown



IV. The Illustrative Projects

Mining



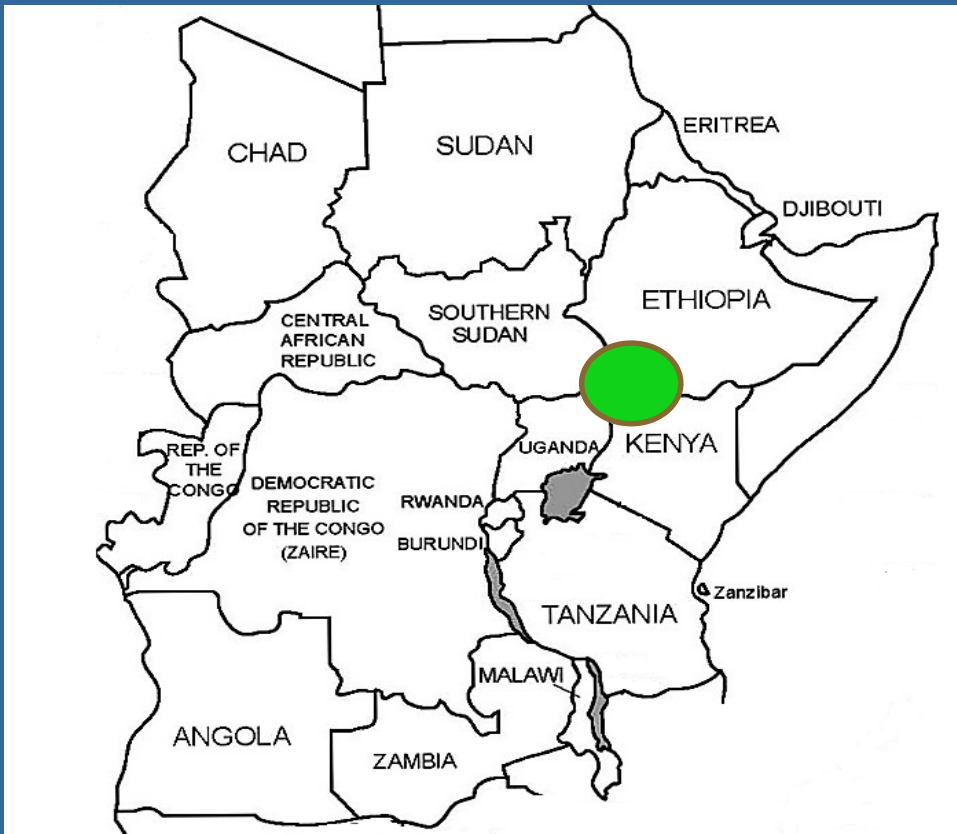
23. Chambers Federation South Kivu DRC Cooperative Mining Project [DRC]

- **Investment Opportunity:** Mineral Extraction, Processing, Beneficiation and Export (Gold and 3Ts) with 215,000 artisanal miners;
- **Cost of Project:** US \$2 ,25 million
- **Funding Available:** US250K committed;
- **Funding Gap:** US \$2, million for phase 3 for equipment and working capital



IV. The Illustrative Projects

Tourism



24. IGAD Sustainable Tourism Roadmap [Kenya, South Sudan, Sudan, Uganda]

- **Investment Opportunity:** Eco tourism, development of infrastructure, transportation
- **Cost of Project:** TBD
- **Funding Available:** TBD
- **Funding Gap:** TBD



IV. The Illustrative Projects

Tourism

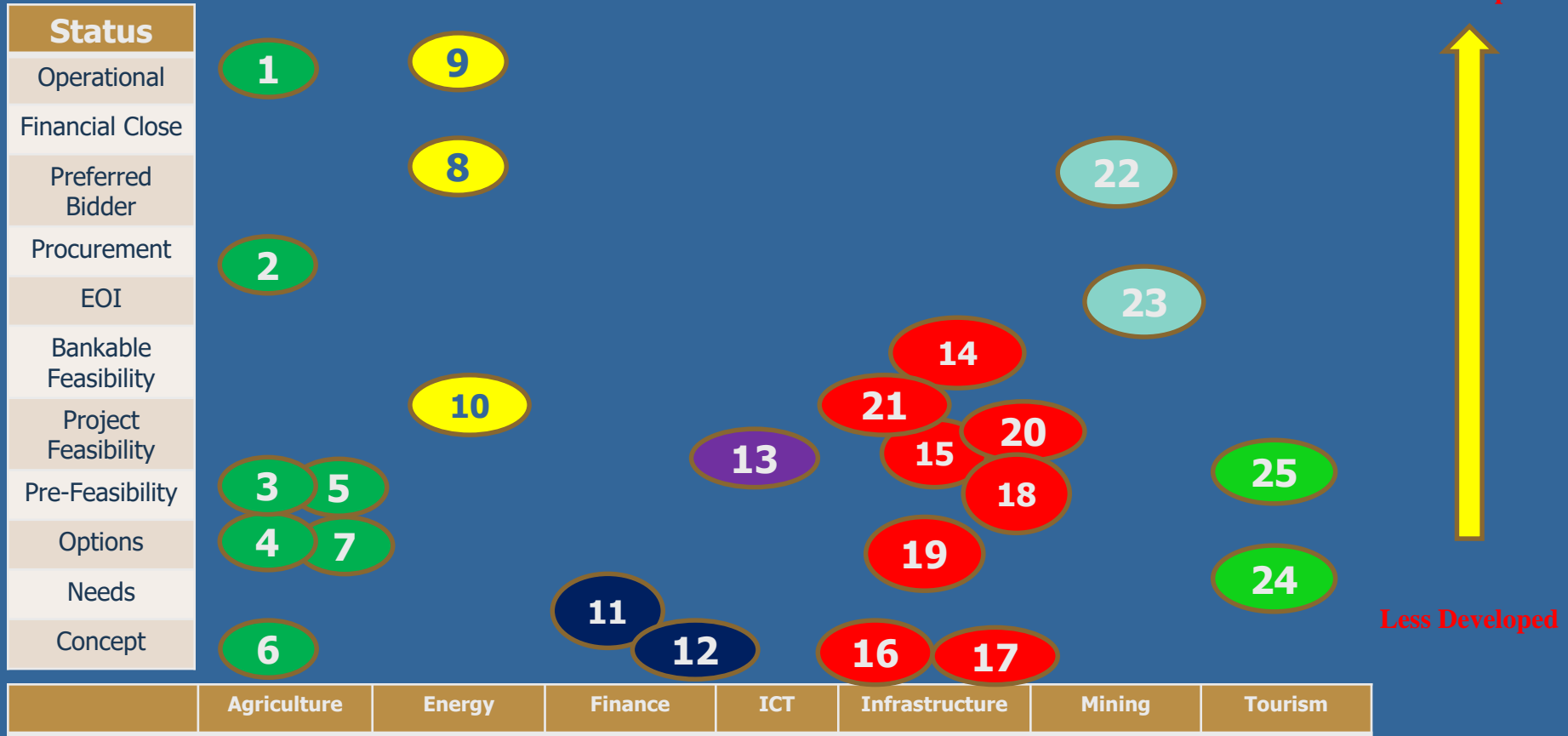


25. Lake View Resort City In Kisumu [Kenya]

- **Investment Opportunity:** Construction, leisure facilities services and management, tourism Services
- **Cost of Project:** US\$130 million
- **Funding Available:** KRC seeking joint venture partner(s) – capitalization TBD
- **Funding Gap:** TBD



V. Desktop Evaluation- status





Conference Matchmaking Opportunities

- Post Sector Thematic One to One Meetings with Project Promoters;
- Visit Individual Country Investment Promotion Agencies and Booths;
- Meeting with Institutional Supporters :
CEPLG, ICGLR, AfDB, WB; RECs, IPA;
- Financial Institutions: DFI, Banks and Investment Funds



Matchmaking Opportunities with Project Promoters at Pullman Hotel

First Day : Tuesday

- Infrastructure and Energy : Salon Tonka Room, 1st Floor;
- Agriculture: Lé Etoile Room: (9th Floor Reception Hall)
- Tourism (Massala Room, 1st Floor, Pullman Hotel 1st Floor;

Second Day: Wednesday

- Finance & ICT (Salon Tonka, First Floor)
- Mining (Salon Massala Room, First Floor)



Follow up

- . Consult site: www.psicinvest.com for:
 - IOB Publication and Digital Repository with 25 Projects;
 - Contacts Details for Project Promoters and Supporting institutions (IGLRC, CEPLG, UN- OSESG, etc.);
 - Follow up on the Outcome of this Conference with OSESG & ICGLR.

**GET INVOLVED AND BE PART OF
THE PSC-F SOLUTION !**



Project Promoters(Present):

- - ICGLR – Mr. Parek Maduot – Email: Parekm3@gmail.com, Phone; 25722256824;
- - CEPGL – Mr. Joseph Lititiyo – Email: Joseph.Lititiyo, Phone: +243998188039
- - WB Group: Mr. Deo Ndikumana, Email: dndiKumana@worldbank.org , Phone : +243852390444 and Maria Miller Email: Mmiller@ifc.org Phone:
- - South Kivu Cooperative Mining Project – Matthew Chambers, Email: Matthew@ChambersFederation.com, Phone: +254737022222
- Local Coordination : UNDP - Tomas Sales – Email: TomasSales@undp.org Phone (local 0840027676)
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COMPLEMENTARY SLIDES



Projects Update and Entry Points : (1)

	Comments
1 Transfrontier Markets	First part project done with funding support
2 SAGCOT	Single country, existing partners, multiple private opportunities around ag corridor
3 South Sudan Nzara Agro Industrial Complex	Feasibility study
4 Regional Great Lakes Integrated Agriculture Development Program	Project launched Oct 2014, WBG funding project, Good progress in DRC
5 UNDP Regional Maize VC Project	Project design developed
6 ABSA-SAB Miller DRG Grains Project	Implementation first phases
7 Rwanda Bonded Warehouse Facility	RFQ issued
8 Ruzizi III Hydropower project 145MW	Project agreements signed preferred bidder, heading to financial close, \$140m World Bank support



Projects Update and Entry Points (2)

	Comments
9 Rwanda/DRC Lake Kivu Methane Gas Development	Feasibility done, existing projects, replicable/more available
10 Ruzizi I and II Transmission Line Rehabilitation	Feasibility completed
11 ICGLR Regional Microfinance Project	Concept note and preliminary business plan
12 ICGLR/CEPGL Reestablishment of the Development Bank of the Great Lakes States	ICGLR developed concept note
13 WB Central Africa Backbone Project	Submitted WBG approval
14 Trademark East Africa Northern Corridor Roadside Station Project	Well established/marketed, corridor + identified project
15 Angola/DRC/Zambia Lobito Corridor	Rail to DRC completed
16 ICGLR Southern Corridor	ICGLR developed concept note



Projects Updates and Entry Points : (3)

	Comments
17 CEPGL One Stop Border Posts	2 Projects completed, 19 opportunities
18 South Sudan/Kenya Lamu Port/LAPSSET Corridor	Feasibilities reported complete, Govt support for funding instruments, some construction
19 Kisumu Port and Other Lake Victoria Ports	Kenya appointing Advisors, initiated aspects of project
20 Brazzaville, Congo – Kinshasa, DRC Road – Rail – Bridge	Feasibility study being prepared, big project \$1.65bn
21 Central Multimodal Transport Corridor	Established team, identified private & other projects,
22 Uganda Oil Refinery	Preferred bidder, negotiating
23 Chambers Federation South Kivu DRC Cooperative Mining Project	Community gold and 3 T'S mining, Phases 1-2 implemented, ongoing investment opportunity
24 IGAD Sustainable Tourism Roadmap	Masterplan developed, specific projects to be developed
25 Lake View Resort City in Kisumu, Kenya	Studies developed